







Data Driven Proactive Revenue Management





profitability



Proactive Revenue Management



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Utility companies need the right information at the right time to keep their business operations on track and to improve their profitability. RevUtil analyzes key metering, billing and customer service data in near real-time to identify and predict revenue trends and opportunities. This allows utility leaders to focus on the KPIs that are the most relevant to their business needs

## **REVUTIL Functionality**

- Revenue Forecasting: Analyze Utilities billing and payments (revenue) given different tariff rates and charges
- Process Performance: KPIs on business process workflows (e.g. connections, disconnections, high bill complaints, etc.)
- Demand Forecasting: Analyze and identify demand trends
- Customer Segmentation: Compare customer categorization versus consumption data



